

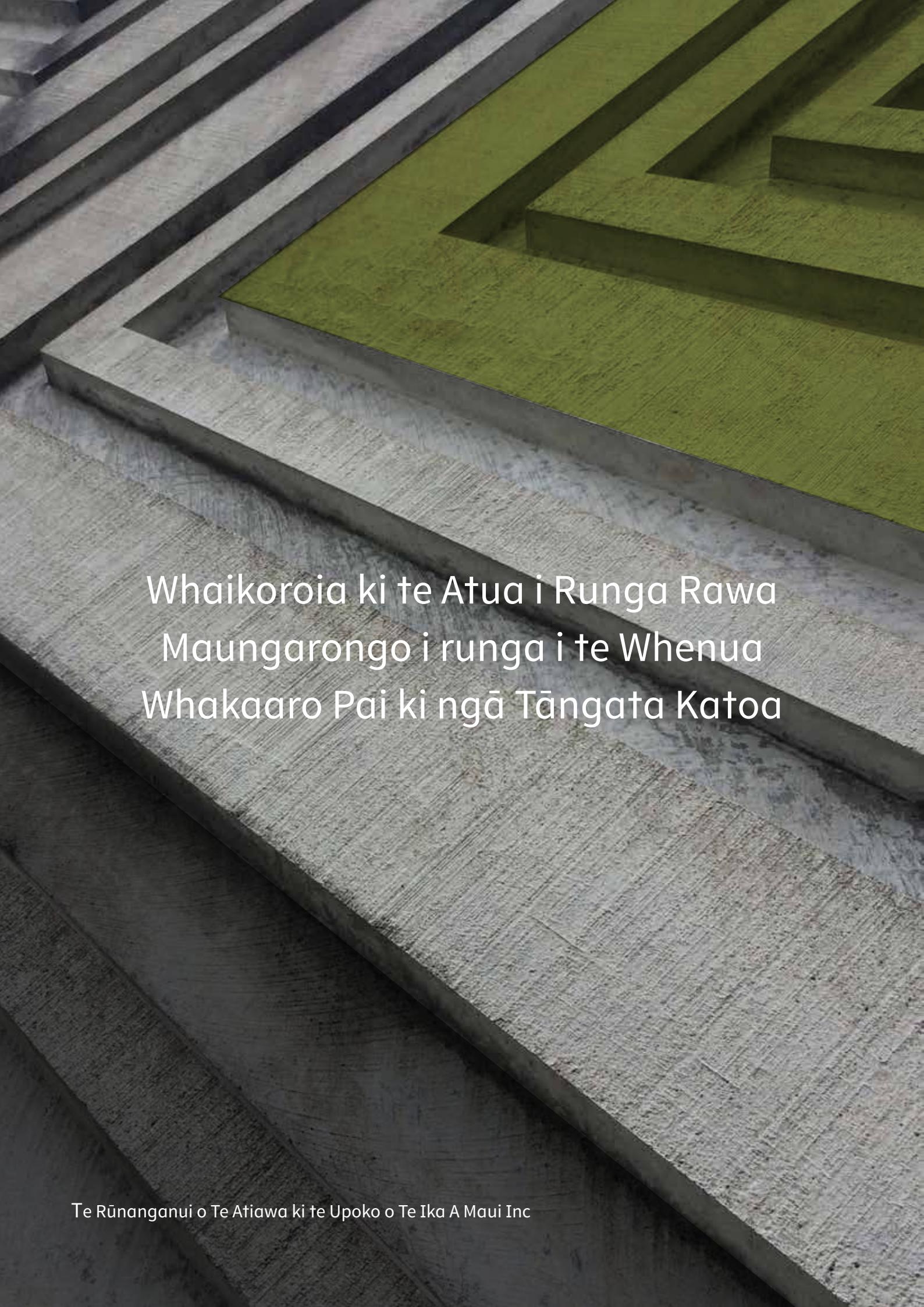
Supporting whānau to achieve potential



Annual Report

2017/18 Financial Year

Te Runanganui o Te Atia Inc
ki te Upoko o te Ika a Maui Inc



Whaikoroia ki te Atua i Runga Rawa
Maungarongo i runga i te Whenua
Whakaaro Pai ki ngā Tāngata Katoa

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Our Purpose

To strengthen the health, social, economic and cultural wellbeing and aspirations of our people



About Te Runanganui o Te Atiawa ki te Upoko o Te Ika a Maui

Te Runanganui o Te Atiawa ki te Upoko o te Ika A Maui is the name of the incorporated Society referred to as Te Runanga. Te Runanga in pursuing its Purpose and activities acknowledges:

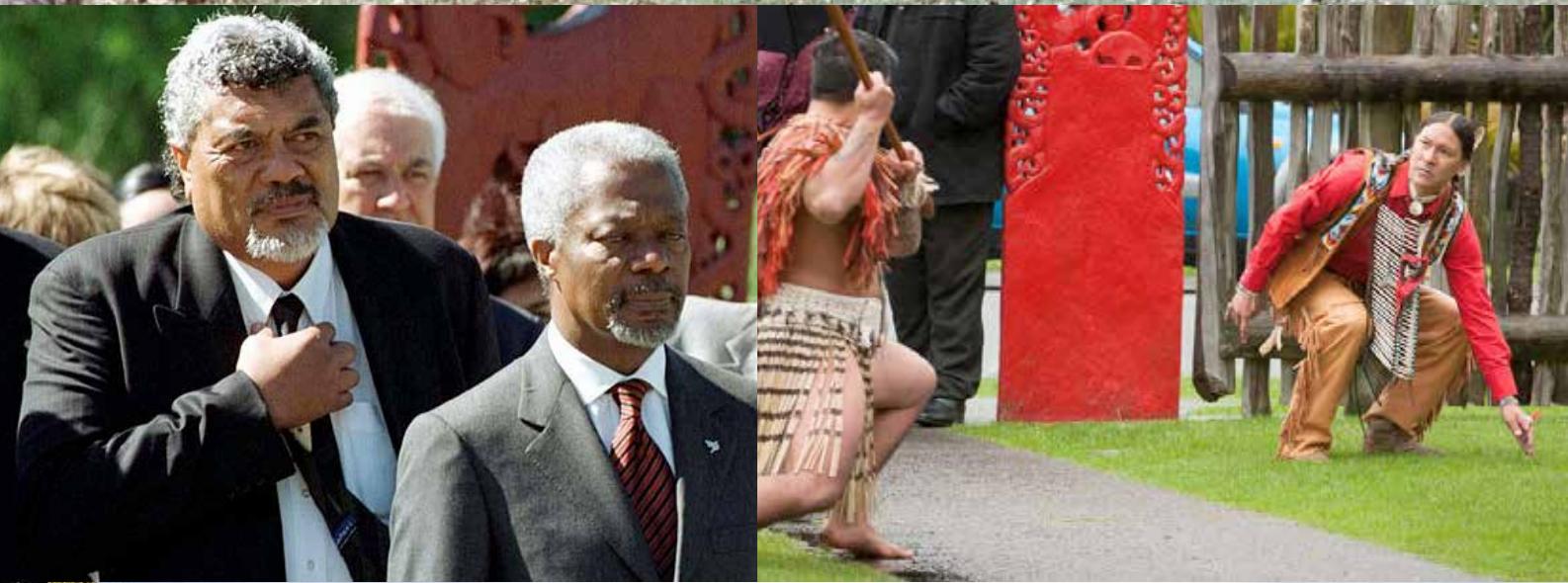
- The presence and important role of Ngāti Mutunga, Ngāti Tama, Ngāti Ruanui, Ngāti Maru, Taranaki, Ngarauru, Ngaruahine, Whanganui iwi and other iwi with Taranaki tribal relationships through their waka, particularly Aotea, Tokomaru and Kurahaupo. These tribal iwi are part of the historic settlement of Te Upoko o te Ika and are often referred to as Taranaki Whānui Ki te Upoko o te Ika, or simply Taranaki Whānui.

Te Atiawa holds responsibility for Manawhenua Māori obligations to all iwi of Aotearoa. In addition, as a Treaty of Waitangi signatory it has a present-day partnership relationship with the New Zealand Government.

- Te Atiawa have long-term habitation with Whare Tupuna and Urupa in te Upoko o te Ika and have always included whānau members of Taranaki Whānui with their origins in Taranaki, Picton and Paraparaumu as well as North Taranaki.
- Maori who signed te Tiriti in 1840 for Te Upoko o te Ika were of Te Atiawa descent and so the Runanga and its Te Atiawa Tribal Council represent Te Atiawa as a Treaty partner in its relationship with the Crown.

Our Vision

Reaching for the stars
aspiring for the greatness in all people



Strategic Intent

Te Runanga will be future-focused while being grounded in the present reality. We will:

①

Work in partnership with the Crown, its government agencies and city councils, and with tertiary institutions, industry and the community.

③

Consolidate and grow Te Runanganui o Te Atiawa activities.

④

Innovate and seek emerging opportunities.

②

Build and strengthen strategic relationships throughout Te Atiawa Nui Tonus and all other New Zealand communities.

⑤

Ensure the robust governance and sustainability of Te Runanganui o Te Atiawa.

Chairman's Report

2017/18 has been an exciting year for Te Runanganui o Te Atiawa. We have overachieved targets on 8 out of 10 of the services we deliver and have improved wellbeing outcomes for many within the Awakairangi rohe. This achievement is a huge testament to the commitment of our staff to enhance the wellbeing of all people and to building the resilience of communities and to the oversight of the Board of Trustees.

Strategically and financially we have put Te Runanganui o Te Atiawa on a sound footing and see ourselves well placed to continue to be leaders in the development and delivery of integrated health and community services in a whānau ora context. Embedded within Kaupapa Māori and matauranga Māori, our mahi:

- Fosters and maintains te Kawa me Nga Tikanga o Te Atiawa and the principles of Te Tiriti o Waitangi.
- Demonstrates, maintains and promotes cultural identity.
- Creates and fosters friendship among peoples regardless of culture, religion, political affiliation, age or gender.
- Embeds the principles of:
 - ◊ Manaakitanga – encouraging the practice of reciprocity through sharing of ourselves and our resources, nurturing all people and accepting our differences.
 - ◊ Whānaungatanga – developing our sense of belonging, identity and collective strength, not only through kinship/whakapapa, but also through community connection/unity.
 - ◊ Hauora – supporting and promoting the physical, mental, emotional and spiritual wellbeing of people.
 - ◊ Tu Tangata – being accountable for our actions, and respecting all cultures of the world, ourselves and our environment.



To strengthen
the health,
social,
economic
and cultural
wellbeing and
aspirations of
our people.

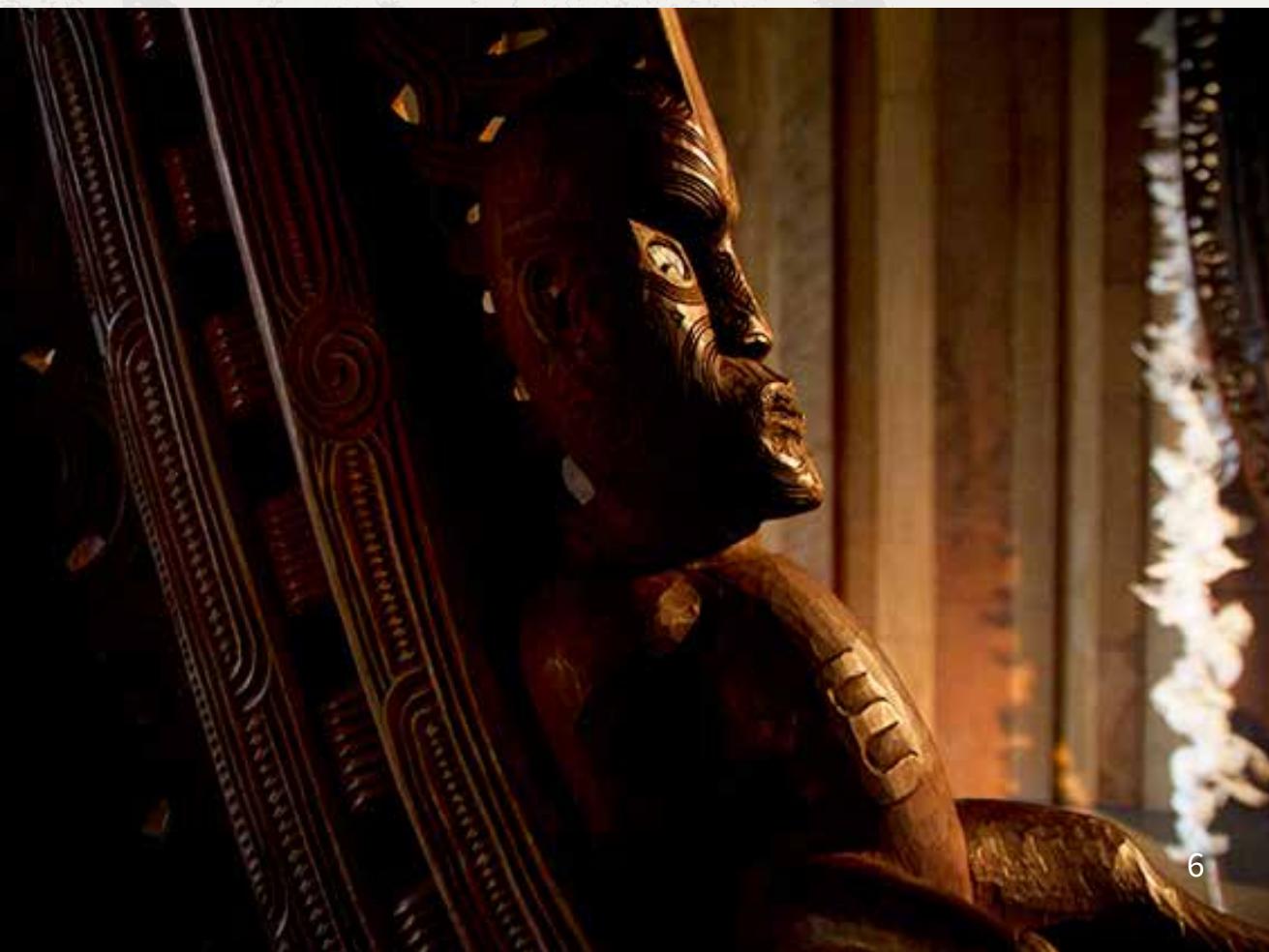
We are committed to a partnership model of working and during the 2017/18 financial year, we worked with a range of government agencies including Police, Justice, Ministry of Social Development, Ministry of Education and the Hutt Valley District Health Board.

In delivering our services, we worked with the Waiwhetu Medical Centre, regional marae and educational institutes to deliver our services to 8,464 people.

As we move into the 2018/19 financial year, we look forward to continuing on our path towards enhancing the wellbeing of people and building effective partnerships with Government, government agencies, NGOs, enterprises and communities.



Kura Moeahu
Chairman



General Manager's Report

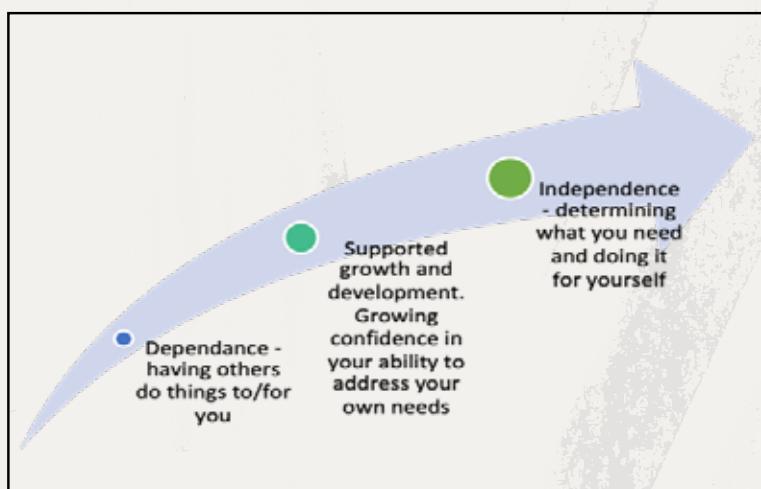
Te Runanganui o Te Atiawa (the Runanga) fulfils its purpose by delivering health, social, economic development and cultural enrichment services primarily to people in the Awakairangi rohe. Over the last twelve months the Runanga has worked to further develop and drive a stronger integrated service model, premised on a Whānau Ora approach and embedding Whānau Ora principles.

In 2017 we worked with the Hutt Valley District Health Board (the DHB) to review the way in which health services are contracted to improve whānau wellbeing and reported. This work resulted in a new integrated contract with the DHB which will drive service delivery for the 2018/19 financial year. We are excited by the recognition that an integrated service model built on Whānau Ora methodology will produce improved wellbeing outcomes for all.

The Whānau Ora Practice Methodology enables whānau/families and their communities to identify their needs and aspirations and to partner with the services provided by the Runanga to develop and implement effective responses. Key to this is an approach that works with and harnesses the strengths of all members of the community.

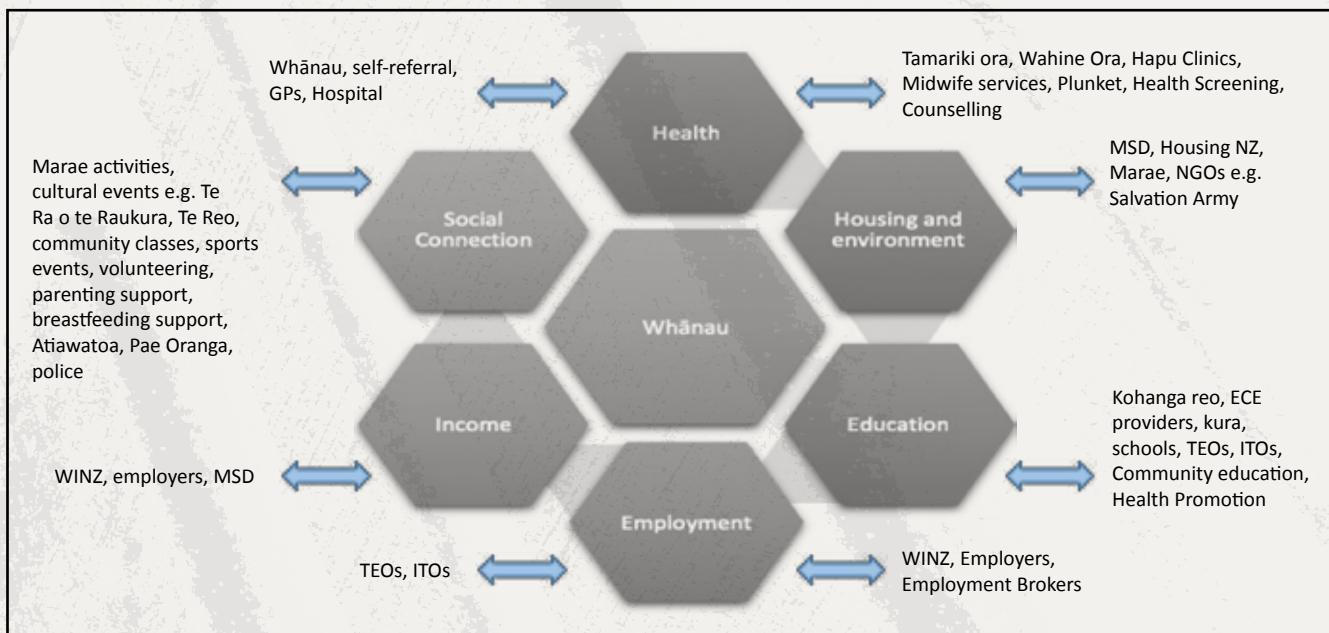
The kaupapa underpinning the service delivery is based on the following principles:

1. Whānau first – the whānau is at the centre of the service that is provided and regardless of the first contact point a client may have with the service, the case manager (Kaiawhina/ Kairahi/ Kairataki) will seek to identify all wellbeing issues impacting the whānau and address these.
2. Holistic response – assessments and development/treatment plans aim to improve health and social outcomes for whānau and may involve other agencies in delivering an appropriate response to identified needs.
3. Working together to address complex issues – complex issues often cannot be resolved with simple solutions. They require a team approach, utilising expertise from a range of sources. Building a multi-disciplinary team approach to delivering integrated services is at the core of the case management approach.
4. Agility and flexibility – as the service aims to support and assist whānau wherever they may be on their journey, the services provided must be agile, flexible and responsive to need. Every response and intervention will be unique and tailored to the needs of the whānau.
5. Manaakitanga – all services provided aim to build the mana of the people who are part of the process. Mutually respectful and trusting relationships are at the core of service provision, along with practices that develop resilience, cultural identity and confident social citizens.



6. Moving from dependence to independence – the goal of the services provided is to build resilience and the skills that enable individuals and their whānau to be self-actualising, able to sustain their own wellbeing and to contribute to the social and cultural wellbeing of the community in which they reside.

The integrated nature of the services provided, and their associated relationships in achieving wellbeing outcomes are illustrated below.



I acknowledge the strengths of the team who work tirelessly to achieve results. I look forward to continuing to develop our mahi in partnership with agencies, NGOs and communities in the coming year.



Our People

Board Members

Kura Moehau (Chairman)
John Warren
Kuini Puketapu
Peggy Luke-Ngaheke
Lee Hunter
Grant Donnelly
Wayne Mulligan

Finance, Risk and Audit Committee

Lee Hunter
Grant Donnelly
Melanie Baker

Management Team

In the 2017/18 financial year the management team comprised:

Wirangi Luke – General Manager.

Wirangi comes from a corporate background and has oversight of all the operations of Te Runanga. He is passionate about making a difference in the lives of people and in building effective teams. Wirangi leads a team of 5 managers and an Executive Officer who collectively ensure the organisation is successful.

Hata Wilson – Whānau Ora Manager.

Hata comes from a background of public service and has an in-depth understanding of and appreciation for the Whānau Ora model of integrated service delivery with a focus on achieving positive outcomes for whānau. He has been an architect of the Iwi Panel process and is committed to the partnership approach to achieving positive outcomes.

Bruce McCullough – Business Manager.

Bruce has a background as a Chartered Accountant. He is responsible for ensuring the financial integrity and sustainability of the Runanga operations. Bruce has a long relationship with the Runanga and has been instrumental in ensuring the organisation is on a sound financial footing.

Cory Stickle – Iwi Media Manager.

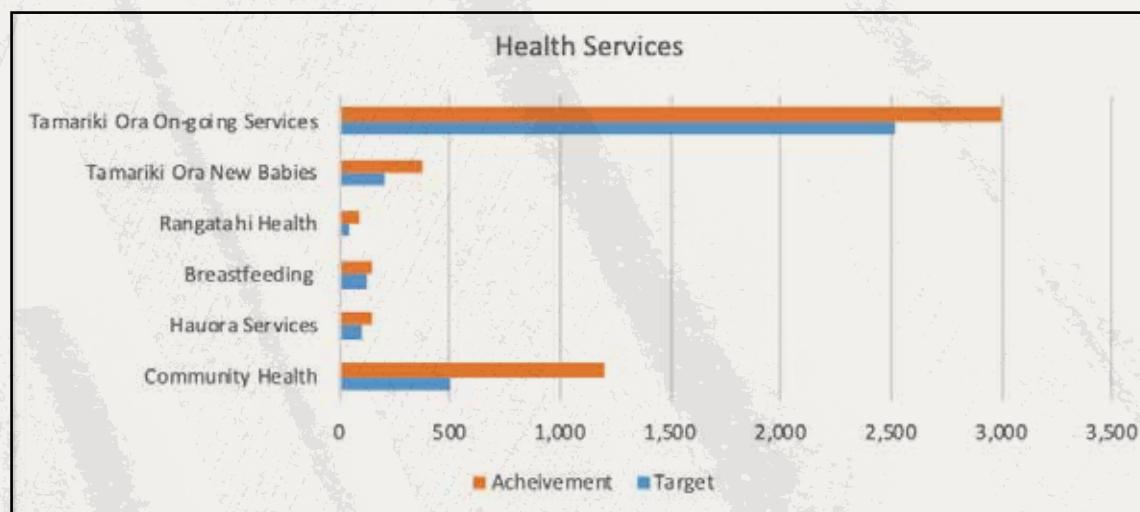
Cory is the Operations Manager for Atiawa Toa FM. He plans, oversees and coordinates the continuous, multifaceted daily operations of the station, ensuring compliance with standards and policies. He directs and administers the provision of the station's day-to-day operations including staff recruitment, training and overall staff management.

Adrian Royal – Information Systems Manager.

Adrian has spent the last 12 years in the IT industry. His role with the Runanga is to ensure that it stays current with the many evolutions and developments in the IT Industry, ensuring that the ICT platforms and systems support the increasingly mobile working model being implemented.

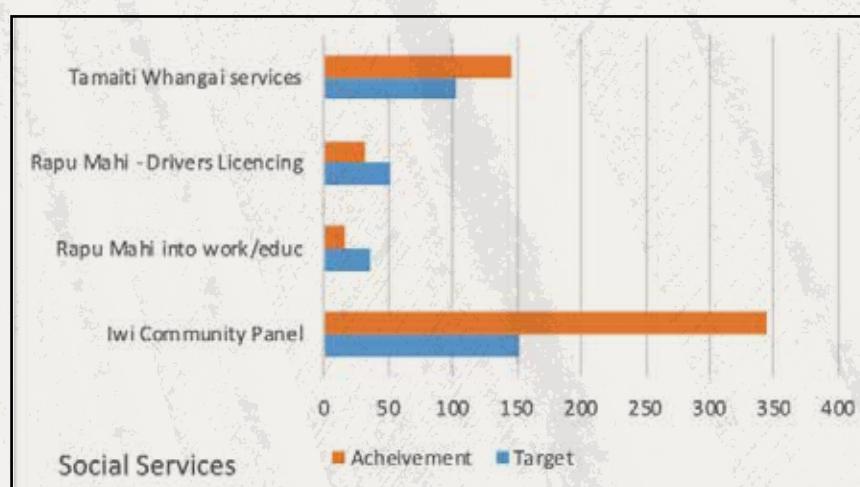
Achievements

The 2017/18 financial year has been a successful one for Te Runanga with health, social and community services within a whānau ora framework, in the majority of cases, achieving well over target.



Other key achievements for 17/18 include:

- Strengthening Tribal Governance with the appointment of 3 New Trustees.
- Continued progress in Integrating Whānau Ora Health, Tamariki Ora and Tamaiti Whangai Services mahi.
- Planning for new Kairahi/Kairataki services with the Hutt Valley DHB.
- Advocating for whānau and sharing whānau success stories.
- Developing our workforce, in particular providing:
 - ◊ Governance training in new Health and Safety Requirements.
 - ◊ Up-skilling nurses and Kaiawhina to meet expanded accountabilities in delivering integrated services.
 - ◊ Formal qualifications in Whānau Ora.
 - ◊ Upgrading of Te Ara Whānui reporting system and training staff in its use.



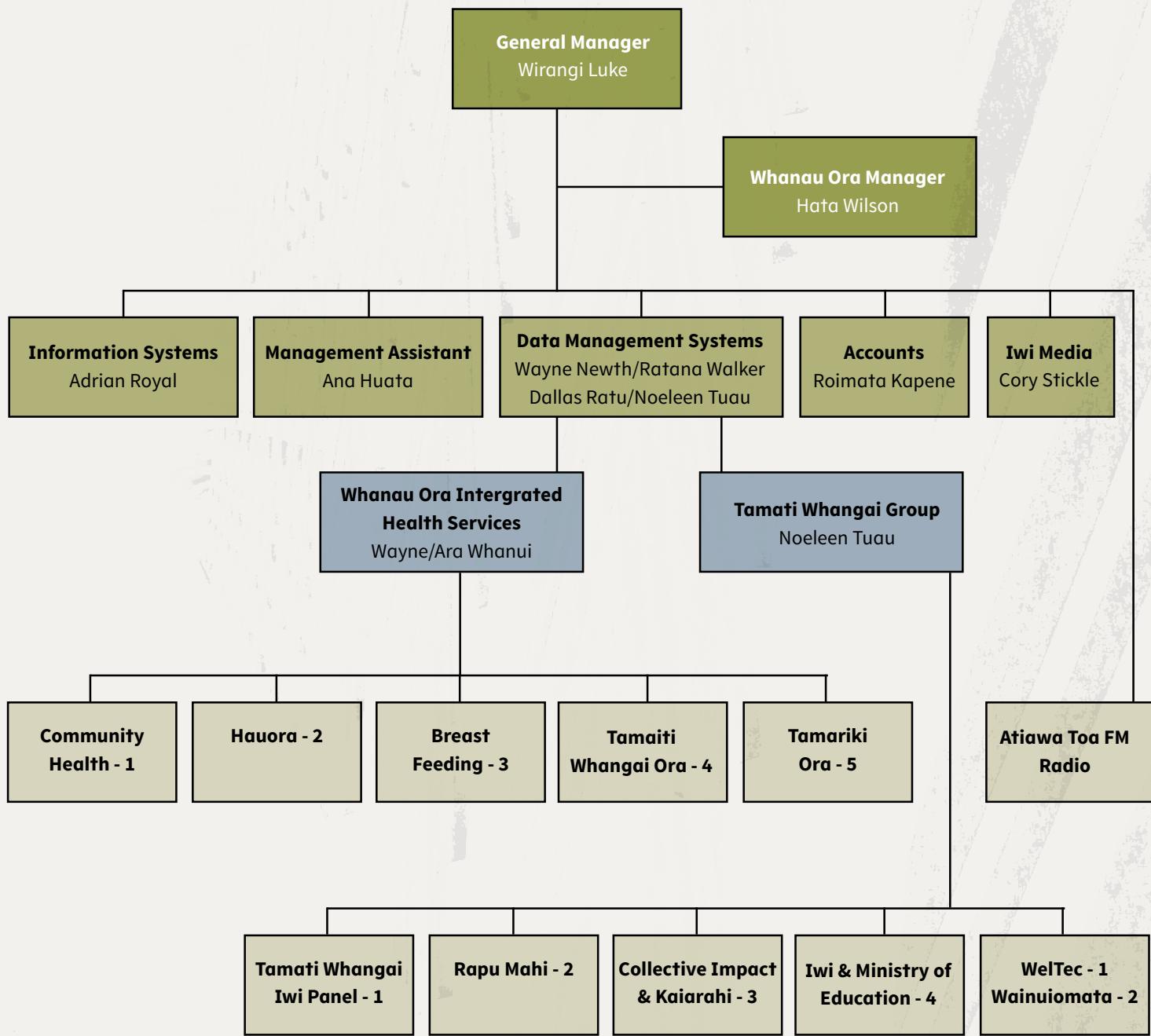
Future Focus

As we work to implement our strategic intent, Te Runanga maintains a future focus on delivering integrated services that ensure whānau wellbeing outcomes are delivered. Whānau wellbeing outcomes measure improvements for participants across a range of domains that include Health, Education, Employment, Cultural and Social Engagement, and Safety and Security as a result of the services and activities delivered.

Participants	Activities	<i>Short to Medium Term Outcomes</i>	<i>Impact</i>
Whānau in Te Awakairangi	Whānau Direct	<i>Whānau own the change process and have developed whānau plans with goals and actions, leading to increased confidence and empowerment.</i>	<i>Whānau are knowledgeable and well informed</i>
Tamariki Ora and Whānau Ora Health Rangatahi Iwi Community Panel	Kaiawhina, Kaiarahi and Whānau Navigators	<i>Whānau have obtained access to the necessary resources and services required to meet their needs and aspirations</i>	<i>Whānau are healthy</i>
		<i>Whānau receive flexible and agile engagement and navigation services to improve their whānau wellbeing</i>	<i>Whānau participate fully</i>
Other Whānau Ora Partners within the Collective Impact	Collective Impact	<i>Whānau Ora Partners provide innovative and culturally grounded solutions to complex issues</i>	<i>Whānau are engaged in Te Ao Māori</i>
	Innovation Fund	<i>Whānau Ora Partners have built authentic and meaningful relationships of trust and mutual respect with whānau</i>	<i>Whānau enjoy high standards of living</i> <i>Whānau relationships are cohesive and empowering</i>
Wider community and Other Whānau Ora Partners, Govt Funders and other Service Providers	Research and Evaluation	<i>Whānau Ora Partners have a culturally and technically competent workforce that meets the needs and aspirations of whānau</i>	<i>Whānau enjoy high standards of living</i> <i>Whānau relationships are cohesive and empowering</i>
		<i>Whānau Ora Partners have improved understanding and ability to report whānau outcomes.</i>	
	Policy and Advocacy	<i>Co-investment is made by other government departments and funders into the Whānau Ora Model</i>	



Organisational Structure 2017/2018



Te Ra Raukura is a major event staged by Te Runanganui o te Atiawa. It has a strong focus on cultural engagement, providing by-Maori for-Maori entertainment, information and advice.

In the event held in February 2018, 239 people received Warrant of Fitness health checks up from 140 in 2017. In supporting this service, health and wellbeing providers are able to speak and provide advice to those in the community who fall in the gaps of any medical programmes and the services available to them.

This service is a holistic service aiming to deliver a wide range of support to improve health outcomes as illustrated in the case study below:

T.M was a 22 year old Maori male, homeless (post eviction). He was very ill with possible pneumonia. He had no whanau support and earned \$180 per week cleaning glasses and table clearing at a bar.

His immediate needs were health and accommodation and the Kaiarahi immediately supplied him with warm clothing, a backpack and toiletries. He was sent to A&E, where he was treated and prescribed antibiotics.

The kaiarahi then organised emergency housing at a price he could afford and assisted him to receive extra financial assistance from WINZ as well as support to start an Apiary Course (Beekeeping). As a result, T.M is no longer homeless, he has extra income via a WINZ benefit and accommodation supplement, he is studying Apiary and living and eating healthier.

Our Mahi

In the financial year—July 2017 to June 2018—the Runanga delivered a range of health and social services as described in this section.

1. Community Health Service. This service utilises the network of 5 Marae across the Awakairangi region delivered by teams of clinical and non-clinical staff.

2017/18 Target	500
Achievement	1,257
% Target achieved	241%

In 2017/18, the service provided health screening and support for individuals with low-to-medium level health and social needs relating to:

- Asthma
- Obesity
- Diabetes
- Smoking

Outreach services included cervical screening, smoking cessation and health promotions enabling access for people who had difficulty in accessing centre-based services or who felt more comfortable accessing such services within a matauranga Māori context.

2. Hauora Health Services delivered in 2017/18 used multi-disciplinary teams to address the needs of tamariki, rangatahi, pakeke, koroua, kuia and kaumatua in Awakairangi who were referred from the Community Health Service.

2017/18 Target	100
Achievement	145
% Target achieved	145%

Clients referred to the Hauora Service required more intensive advocacy, mentoring, pastoral care and support to address complex whānau needs that extended beyond health care. High/complex needs met included:

- Chronic illness requiring on-going lifestyle management and treatment

- Alcohol/drug treatment
- Nutrition, exercise and fitness
- Housing and environmental issues
- Income (including accessing benefits), budgeting and financial support
- Access to transport including drivers licencing
- Education
- Social connection, cultural development and parenting support
- Employment
- Safety and security

This service utilised four marae in the Marae network to reach and support whānau, namely Waiwhetu Marae, Orongomai Marae, Koraunui Marae and Kokiri-Pukeatua marae.

3. Breastfeeding Health. This service targeted Māori and Pasifika women living in the Awakairangi region using a mix of clinical and non-clinical staff.

2017/18 Target	120
Achievement	145
% Target achieved	120%

It supported babies, mothers and their wider whānau with clients referred to the service through:

- Tamariki Ora
- Plunket
- Primary Health Care Services (GPs)
- Lead Maternity Carers
- Other agencies and services.

This programme supported women with information, guidance, education mentoring and wider breastfeeding and nutrition support with the aim to improve infant health, wellbeing and connectedness/social cohesion.

4. Rangatahi Health. This service assisted tauira aged 15-24 years who demonstrated at risk behaviours including use and misuse of alcohol and drugs or mental health issues, to address identified needs.

2017/18 Target	40
Achievement	86
% Target achieved	215%

The Tamaiti Whangai Iwi panel operates under a C.A.R.E. philosophy of:

- *Culture – healthy, happy and vibrant family life*
- *Accountability – encouraging people to take responsibility for their actions*
- *Restitution – all parties agree to the Panel decisions and work to achieve them*
- *Empathy – sharing the participant's feelings and experiences.*

The panel process uses Atiawa tikanga to provide a supportive and respectful environment. Outcomes are typically short term (6 weeks) (e.g. gaining drivers licences, sorting out financial situation) and/or long term (12 months) (e.g. dealing with alcohol/drug issues, training for employment or anger management).

Social workers (Kaiarahi) work with clients and their whānau to address needs and deal with underlying issues.

The majority of clients are male, Maori and aged 16 to 30. Recidivism rate is less than 10%.

Rangatahi were referred to the service from a school or tertiary education providers or from another agency. It provided needs assessment, care planning, advocacy to appropriate health services, mentoring and pastoral care to the tauira referred to it.

5. Tamariki Ora. The Tamariki Ora service is a nurse-led service that targets tamariki 0-4 years of age. In 2017/18 it provided health assessments for new babies as well as for infants through their first years of life.

2017/18 Target	202 New Babies, 2523 RVUs
Achievement	380 New Babies, 4973 RVUs
% Target achieved	188% New Babies, 197% RVUs

This service aims to assess the needs of tamariki and their whānau and this includes both health and social needs. In 2017/18 the service included:

- Health assessment and early intervention
- Education and health promotion
- Whānau care and support.

6. Tamaiti Whangai Iwi Panel (Pae Oranga) is an early intervention programme delivered through a partnership between te Runanga, NZ Police and Ministry of Justice. In 2017/18 it primarily targeted adults (17+) in the Awakairangi area, referred for minor offending and included their whānau as support.

2017/18 Target	150
Achievement	344
% Target achieved	229%

The aim of Pae Oranga is to identify and address the causes and nature of the offending and facilitate behavioural change to prevent reoffending. It aims to:

- Ease crime activities and divert people from the criminal justice system
- Address the harm caused to victims
- Provide a Kaupapa Māori response to offending behaviour.
- Implement on-going whānau-centred interventions to improve outcomes for all.
- Help restore the mana of everyone affected.

The Rapu Mahi Licensing Programme aims to reduce the number of unlicensed drivers on the road and to raise awareness of road safety issues and driver responsibility. Theory sessions are held Monday nights at Te Maori and run from 5.00pm to 7. Additional support is provided to whānau who are not computer literate and to those who require a longer period to meet programme requirements. Opportunities are also taken to introduce participants to prospective employers during the sessions.

This wrap-around service works with multiple providers and agencies to deliver positive outcomes for whanau as illustrated by the following case study:

S was a referral from Tamariki Ora. She was a recently widowed 46-year-old mother of 3 girls and her 16-year-old was pregnant while still attending kura. There was financial pressure on the whare and food was at a minimum. The Kaiarahi assigned to this case organised groceries and baby milk powder to be supplied through Kaibosh. The young mother's needs were addressed including assisting the her to get the WINZ new mothers' benefit. Heating appliances and warm clothing were provided for the whole whanau.

The nan who was providing transport for the whanau, was unlicensed. She was assisted to gain a driver licence and although she struggled to get her restricted licence due to low self-esteem, she was encouraged to reconnect with her whanau and with the community church. Her husband became more supportive of her.

The 16-year-old finished her year at school and the whole whanau is better off.

7. Rapu Mahi is a service that builds on the work of the Iwi Panel with a focus of providing follow-up support to individuals to:

- Gain employment
- Sustain employment
- Enhance social connectedness and support positive change.

2017/18 Target	85 (50 licences; 35 assisted into work)
Achievement	48 (32 licences; 16 assisted into work)
% Target achieved	56%

In 2017/18 this service delivered a mix of tailored, structured training to assist participants to achieve their aspirations and job/training goals. It included:

- Mentoring and advocacy
- Assisting with an assortment of licencing requirements – drivers' licence, truck drivers
- Goal setting and planning
- Work readiness skills and training – site safe, first aid
- CV writing.

8. Whānau Tahi. This service aims to address the social and wellbeing needs of priority whānau.

2017/18 Target	50
Achievement	98
% Target achieved	196%

In 2017/18 services provided included:

- Engaging and identifying priority whānau
- Undertaking detailed assessments
- Developing detailed whānau plans
- Supporting whānau to progress to achieving planned outcomes
- Monitoring progress, noting achievements and reporting on outcomes.

9. Tamaiti Whangai. Supporting educational achievement for rangitahi, this service works with tamariki and rangitahi to assist them to succeed in three main areas – early years and compulsory schooling, Trades Academy and tertiary study.

2017/18 Target	102
Achievement	146
% Target achieved	143%

1. For early years and compulsory schooling rangitahi, needs were met, through:
 - Early learning – identifying 3-4-year old tamariki not participating in early childhood education to enrol them in ECE/Kohanga reo.
 - Literacy and/or numeracy – identifying and working with Māori learners at years 1-8 who had literacy and/or numeracy support needs.
 - NCEA L2 – identifying and supporting 16-18-year-old Māori who were in school and at risk of not achieving NCEA L2; and
 - Supporting 16-18-year-old Māori who were outside of the education system to reengage with learning to gain NCEA L2 or equivalent qualifications.
2. For secondary school students the Tamaiti Whangai partnership with Wainuiomata High School supported students from Wainuiomata High School engaged in Trades Academy at WelTec and provided mentoring and support to assist these students gain NCEA L2 and/or other qualifications.
3. For tertiary students, the Tamaiti Whangai partnership with WelTec supported Māori and Pasifika students enrolled in Māori and Pasifika Trade Training (MPTT) programmes to complete their programme successfully. It provided mentoring and pastoral care services to students and support for gaining employment.

10. Atiawa Toa FM Radio Station. In 2017/18, Atiawa Toa FM provided high quality broadcasting services to all New Zealanders. Its emphasis was on promoting te Reo Māori, Māori language and culture programmes to 18-54-year olds and supporting the Māori language goals of Taranaki Whānui and Ngāti Toa Rangatira. Atiawa FM provided a wide range of information, advertising, music and entertainment, and educational content.

Audience measurement for 2017/18 shows that Atiawa Toa FM continues to maintain its market share and continues to achieve high scores for Te Reo quality, gaining a score of 5 out of 5 against a network average of 4.8 (out of 5).

This year saw Atiawa Toa FM commence a partnership with Te Ara Whanui Kura Kaupapa Māori o Ngā Kohanga Reo to build youth leadership through the medium of digital and broadcasting media.

This programme supported 15 rangitahi to develop skills in research, report writing, interviewing and public speaking and used a tuakana/teina approach to build youth leadership. It is planned to further grow this initiative in 2018/19.

11. Waiwhetu Medical Centre. The Waiwhetu Medical Centre provides a base for the delivery of primary medical care to the community. In 2017/18 it had 4,500 enrolled clients and increased the delivery of home-based care and worked with other Runanga services to ensure whānau needs were met.

2017/18 was a year of significant change with a target set for 500 new clients for the year. Although the target was not reached, we established a strong base to support future growth and stronger integration of service delivery in the future.

The Waiwhetu Medical Centre provides a base for the delivery of primary medical care to the community.





Independent Auditor's Report

To the Members of Te Runanganui O Te Atiawa Ki Te Upoko O Te Ika A Maui Incorporated

Opinion

We have audited the financial statements of Te Runanganui O Te Atiawa Ki Te Upoko O Te Ika A Maui Incorporated and its subsidiaries (the "Group") on pages 3 to 12, which comprise the statement of financial position as at 30 June 2018, and the statement of comprehensive revenue and expense, statement of changes in net assets/equity and statement of cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Group as at 30 June 2018, and its financial performance and its cash flows for the year then ended in accordance with Public Benefit Entity Standards issued by the New Zealand Accounting Standards Board.

Basis for Opinion

We conducted our audit in accordance with International Standards on Auditing (New Zealand) (ISAs (NZ)). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the Group in accordance with Professional and Ethical Standard 1 (Revised) Code of Ethics for Assurance Practitioners issued by the New Zealand Auditing and Assurance Standards Board, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Other than in our capacity as auditor we have no relationship with, or interests in, the Group.

Restriction on Responsibility

This report is made solely to the members, as a body, in accordance with section 42F of the Charities Act 2005. Our audit work has been undertaken so that we might state to the members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the members as a body, for our audit work, for this report, or for the opinions we have formed.

Responsibilities of The Executive for the Financial Statements

Those charged with governance are responsible on behalf of the Group for the preparation and fair presentation of the financial statements in accordance with Public Benefit Entity Standards issued by the New Zealand Accounting Standards Board, and for such internal control as those charged with governance determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, those charged with governance are responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless those charged with governance either intend to liquidate the Group or to cease operations, or have no realistic alternative but to do so.

Independent Auditor's Report (Contd.)

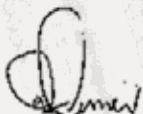
Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (NZ) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with ISAs (NZ) and ISAE (NZ) 3000, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion, including performing procedures to obtain evidence about and evaluating whether the reported outcomes and outputs and quantification of the outputs to the extent practicable, are relevant, reliable, comparable and understandable. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of the use of the going concern basis of accounting by those charged with governance and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.



DJ Turner & Associates
Chartered Accountants
Wellington, NZ
30th November 2018

Revenue & Expense (P&L)

TE RUNANGANUI O TE ATIAWA KI TE UPOKO O TE IKA A MAUI INCORPORATED
 STATEMENT OF COMPREHENSIVE REVENUE AND EXPENSE THE YEAR
 ENDED 30 JUNE 2018

	Group		Parent	
	2018	2017	2018	2017
	\$	\$	\$	\$
Revenue from Exchange Transactions				
Government Contracts	3,319,174	2,907,200	2,832,036	2,368,986
Sales of Services	1,755,176	1,683,853	0	0
Other Income	5,917	523	3,913	523
Interest and Dividends	11,175	8,585	0	0
	<u>5,091,242</u>	<u>4,600,161</u>	<u>2,835,949</u>	<u>2,369,509</u>
Revenue from Non-Exchange Transactions				
Grants and Sponsorships	95,498	110,000	5,000	0
Sales of Services	0	13,353	0	0
	<u>95,498</u>	<u>123,353</u>	<u>5,000</u>	<u>0</u>
Total Income	5,186,940	4,723,513	2,840,949	2,369,509
Expenses				
Audit	24,350	20,000	14,500	16,000
Service Delivery Costs	1,659,993	1,633,748	372,697	375,990
Personnel	2,880,796	2,831,225	2,034,337	1,827,780
Depreciation and Amortisation	39,965	37,970	20,387	16,061
Grants and Donations	<u>125,601</u>	<u>72,557</u>	<u>30,000</u>	<u>9,167</u>
Total Expenses	4,730,705	4,595,500	2,471,921	2,244,998
Net Profit	<u>456,235</u>	<u>128,013</u>	<u>369,008</u>	<u>124,511</u>

Financial Position – Balance Sheet

TE RUNANGANUI O TE ATIWA KI TE UPOKO O TE IKA A MAUI INCORPORATED

STATEMENT OF FINANCIAL POSITION

AS AT 30 JUNE 2018

	Group		Parent	
	2018	2017	2018	2017
	\$	\$	\$	\$
ASSETS				
Current Assets				
Bank Accounts	819,205	261,297	577,309	63,006
Receivables and Prepayments	484,575	323,396	420,589	271,388
<u>Total Current Assets</u>	<u>1,303,780</u>	<u>584,693</u>	<u>997,988</u>	<u>334,394</u>
Non-Current Assets				
Property, Plant and Equipment	1,928,579	1,959,814	17,020	37,407
Investments in Subsidiaries	0	0	1,297,266	1,291,666
Intangible Assets	0	7,500	0	0
<u>Total Non- Current Assets</u>	<u>1,928,759</u>	<u>1,967,314</u>	<u>1,314,286</u>	<u>1,329,073</u>
Total Assets	3,232,359	2,552,007	2,312,284	1,663,467
LIABILITIES				
Current Liabilities				
Payables and Accruals	610,995	336,976	436,243	156,454
Bank Loans	37,233	71,639	0	0
<u>Total Current Liabilities</u>	<u>648,228</u>	<u>408,615</u>	<u>436,243</u>	<u>156,454</u>
Non-Current Liabilities				
Bank Loans	267,961	283,459	0	0
<u>Total Non- Current Liabilities</u>	<u>267,961</u>	<u>283,459</u>	<u>0</u>	<u>0</u>
Total Liabilities	916,189	692,074	436,243	156,454
NET ASSETS	2,316,170	1,859,933	1,876,041	1,507,013
EQUITY				
Accumulated Funds	2,316,170	1,859,933	1,876,041	1,507,013

Special Thanks to Our Partners



MINISTRY OF SOCIAL
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Better Health For The Greater Wellington Region

